

PROPOSAL FOR HXP · 2027 SEASON

Cusco & Machu Picchu 2027

Three Sacred Valley lodging options for 575 students, with a volume discount that brings the price per person below 2026.

Prepared by Cesar Rodriguez · 5 November 2026

Hanaq Hotel

$313.26

per person · season $180,125

Mikhael House · Recommended

$308.91

per person · season $177,625

Ollantaytambo

$305.76

per person · season $175,812.50

THE SEASON

25 groups, 25 May to 31 July

Thank you for trusting us again with your student groups in Peru. Every group visits the Sacred Valley and Machu Picchu, and no two groups ever share a hotel on the same night, a train or a Machu Picchu visit.

25
groups

23
people per group

575
travelers in total

10 weeks
25 May – 31 Jul 2027

One group at a time, all season



25 May June July 31 Jul

2027 PRICES

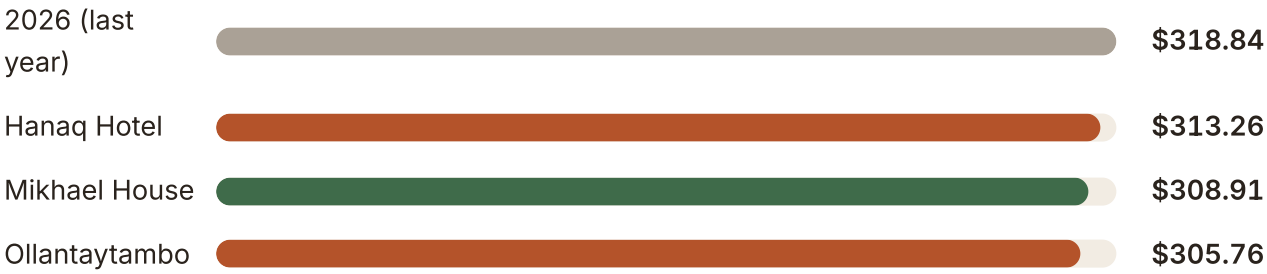
Costs went up. Your price per person went down.

In 2026, HXP paid $110,000 for 345 travelers, about **$318.84 per person**. Every 2027 option is below that, even though the main costs of the program have risen.

345 → 575
travelers, 2026 → 2027

A volume discount for HXP. Your season grows by 230 travelers, about 67% more than last year. Because of that volume, we have reduced our prices and are absorbing the cost increases below, so HXP pays less per person than in 2026.

Price per person



Train fare is up
The Ollantaytambo – Aguas Calientes train is the largest single cost of the trip, and its fare has increased.

New Machu Picchu conservation fee
Since May 2026, Peru charges a conservation fee on top of the regular entrance ticket.

Higher fuel prices

Fuel has raised the cost of every private transfer.



OUR RECOMMENDATION

Mikhael House

For student groups, space matters. Mikhael is a private house reserved only for our groups, with room to run, play and gather in the evenings, and it costs less than last year's hotel.

- Large lawn and small soccer field
- Indoor pool, ping pong and pool table
- Fire pit and gardens for group activities
- **$9.93 less per person** than 2026

THE THREE OPTIONS

Only the Sacred Valley lodging changes

Machu Picchu, the hotels in Cusco and Aguas Calientes, and all transfers are the same in every option.

OPTION 1 · FAMILIAR

Hanaq Hotel

Sacred Valley · where your groups stayed in 2026

$313.26

per person · $7,205 per group

$5.58 less than 2026

Your groups know it already

Students and leaders stayed at Hanaq last season, so there are no surprises.

- Hotel in the Sacred Valley, already familiar to HXP
- Breakfast included
- Recreation on the hotel grounds
- Private transfer to Ollantaytambo station on Machu Picchu day

Per person	**$313.26**
Per group of 23	**$7,205**
Season (25 groups)	**$180,125**

OPTION 2 · RECOMMENDED

Mikhael House

Sacred Valley · private house, only for our groups

$308.91

per person · $7,105 per group

$9.93 less than 2026











- Private house reserved only for our groups
- Large outdoor space and small soccer field
- Swimming pool
- Games area: ping pong, pool table and more
- Fire pit, gardens and covered seating
- Breakfast included
- Private transfer to Ollantaytambo station on Machu Picchu day

Per person	**$308.91**
Per group of 23	**$7,105**
Season (25 groups)	**$177,625**

Photos	**9 · tap to enlarge**

OPTION 3 · BEST PRICE

Ollantaytambo

Peru Quechua's Lodge · Inca town, walk to the train

$305.76

per person · $7,032.50 per group

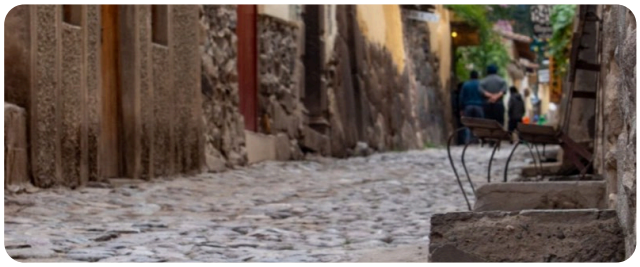
$13.08 less than 2026











- Triple rooms, breakfast included
- 20-minute walk to the train station on Machu Picchu day, no bus needed
- Inca streets and ruins to explore right in town
- No park or open space at the lodge. We can rent a nearby soccer field for group activities at $12 per hour.

Per person	**$305.76**
Per group of 23	**$7,032.50**
Season (25 groups)	**$175,812.50**
Photos	**7 · tap to enlarge**

SIDE BY SIDE

Comparison

	Hanaq Hotel	Mikhael House ★	Ollantaytambo
Price per person	$313.26	**$308.91**	$305.76
vs. 2026 ($318.84)	−$5.58	−$9.93	−$13.08
Per group (23)	$7,205	$7,105	$7,032.50
Season (25 groups)	$180,125	$177,625	$175,812.50
Breakfast (every hotel)	Included	Included	Included
Recreation space	Hotel grounds	Soccer field, pool, ping pong, pool table, fire pit	None (field rental $12/hour)
Getting to the train	Private transfer	Private transfer	20-minute walk
Stayed there before	Yes, in 2026	No	No

THE ITINERARY

Four trip types, and groups never cross

Every group arrives in Cusco in the morning and goes straight down to the Sacred Valley, which is lower and easier for acclimatization.

Chiclayo

10 groups · Tue – Thu · 2 nights

Tue	Arrive in Cusco, transfer to the Valley, group activity
Wed	Machu Picchu, then night in Cusco
Thu	Morning flight to Lima

Arequipa

5 groups · Thu – Sat · 2 nights

Thu	Arrive in Cusco, transfer to the Valley, group activity
Fri	Machu Picchu, back to the Valley
Sat	Free morning, afternoon flight to Arequipa

Iquitos

5 groups · Wed – Sat · 3 nights

Wed	Arrive in Cusco, transfer to the Valley, group activity
Thu	Train to Aguas Calientes, free day (hot springs, artisan market)
Fri	Early guided visit to Machu Picchu, train back, transfer to Cusco
Sat	Flight to Lima

Trujillo

5 groups · Thu – Sat · 2 nights

Thu	Arrive in Cusco, transfer to the Valley, group activity
Fri	Machu Picchu, back to the Valley
Sat	Morning flight to Lima

Machu Picchu day

Later start
More rest and breakfast before leaving the Valley

Transfer
Private vehicle to Ollantaytambo station

Train
Ollantaytambo to Aguas Calientes

Bus
Up to the citadel

Guided visit
Full tour of the citadel with a professional guide

Return
Lunch in Aguas Calientes, afternoon train back

All policies considered

All policies have been considered for every stay and trip.

Season calendar

Week of	Groups	Machu Picchu
25 May	Chiclayo 1 · Arequipa 1	Wed 26 · Fri 28
1 Jun	Chiclayo 2 · Iquitos 1 · Trujillo 1	Wed 2 · Fri 4 (Iquitos early, Trujillo later)
8 Jun	Chiclayo 3 · Arequipa 2	Wed 9 · Fri 11
15 Jun	Chiclayo 4 · Iquitos 2 · Trujillo 2	Wed 16 · Fri 18 (Iquitos early, Trujillo later)
22 Jun	Chiclayo 5 · Arequipa 3	Wed 23 · Fri 25
29 Jun	Chiclayo 6 · Iquitos 3 · Trujillo 3	Wed 30 · Fri 2 Jul (Iquitos early, Trujillo later)
6 Jul	Chiclayo 7 · Arequipa 4	Wed 7 · Fri 9
13 Jul	Chiclayo 8 · Iquitos 4 · Trujillo 4	Wed 14 · Fri 16 (Iquitos early, Trujillo later)
20 Jul	Chiclayo 9 · Arequipa 5	Wed 21 · Fri 23
27 Jul	Chiclayo 10 · Iquitos 5 · Trujillo 5	Wed 28 · Fri 30 (Iquitos early, Trujillo later)

A detailed day-by-day itinerary for each of the 25 groups is ready to share.

INCLUDED IN EVERY OPTION

The rest of the program

Machu Picchu

Round-trip train Ollantaytambo – Aguas Calientes, Consettur bus up and down, student entrance ticket and a professional guide for each group.

Lodging only for our groups

Every stay is reserved exclusively for our student groups, never shared with other guests. Breakfast included at every hotel.

Licensed tourist transport

Private 25–30 seat tourist vehicles that meet all legal requirements: airport, Sacred Valley, Ollantaytambo station and Cusco hotel.

Day-by-day itineraries

A written plan for every group before arrival.

On-the-ground coordination

Our team in Cusco throughout the whole season.

Not included: flights, lunches, dinners and personal expenses.

NEXT STEPS

How we move forward

1. **Choose your option**
   Reply to Cesar with Hanaq, Mikhael or Ollantaytambo.

2. **We lock in the season**
   We reserve lodging, train seats and Machu Picchu entries for all 25 dates.

3. **Final itineraries for every group**
   You receive the confirmed day-by-day plan for each of the 25 groups.